

**From:** [Debra Schnabel](#)  
**To:** [Ben Anderson](#); [Ryan Johnson](#); "[seangaffney@alaskamountainguides.com](mailto:seangaffney@alaskamountainguides.com)"  
**Cc:** [Julie Cozzi](#); [Jan Hill](#)  
**Subject:** Allocation of Skier Days  
**Date:** Friday, October 13, 2017 2:56:22 PM  
**Attachments:** [2018 Skier Day allocation.docx](#)

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Dear Permittees:

Attached is the worksheet used to guide my thinking in allocating skier days to each of your firms. The strongest considerations were given to your safety plans, your promotion of tourism and your historic use of skier days.

The allocation is:

SEABA:	975
AMG:	300
AK Heli:	1325

I suggest that you refrain from using your political capital on appealing this decision, as I intend to use my good energy to work with you to develop a less cumbersome, less restrictive oversight of this industry as we move forward. I am available to discuss by email any of your concerns (I will be out of town).

I wish all of you the best of luck, the best snow ever, and a very profitable and safe year.

Sincerely,

Debra J. Schnabel  
Haines Borough Manager

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	SEABA	AMG	AK Heliskiing
Quality of Safety Plans	Excellent	Excellent	Excellent
Economic Impact of allocation on permittee	60% booked 10/10/17. Reduction would be felt.	Filling quota. Needs skier days; overage absorbed in Skagway BLM permit	50% booked 10/10/17. Reduction would be felt.
Safety of Public			
Historic use of skier days	12%/65%/70%/64%	0/0/8%/90%	56%/68%/72%/51%
Interests in promotion of Tourism	FreeRide World Tour; local investment; town-oriented; congenial partnership w/AK Heli; high-end; Hollywood productions	Local investment. Partnership w/Stellar for marketing	Local investment; congenial partnership w/SEABA; "bargain" heli-skiing; film production
Safety record	Fair	Excellent (low volume, historically)	Fair
Compliance record	Fair	Good	Good
Voluntary Operational practices relative to Borough			
Number Requested 2018	1000	600	1450
Number allotted 2017	975	250	1425
Number allocated	975	300	1325