

## Michelle Webb

---

**From:** Julie Cozzi  
**Sent:** Thursday, December 05, 2013 8:24 PM  
**To:** Michelle Webb  
**Subject:** FW: User Day Allocation Appeal

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

**Categories:** Agenda Business, Red Category

---

**From:** Alaska Heliskiing [<mailto:vicki@alaskaheliskiing.com>]  
**Sent:** Thursday, December 05, 2013 5:35 PM  
**To:** Stephanie Scott  
**Cc:** Dave Berry; Joanne Waterman; George Campbell; Diana Lapham; Debra Schnabel; Jerry Lapp; Julie Cozzi; Darsie Culbeck  
**Subject:** User Day Allocation Appeal

Haines Borough Assembly Members

Haines Borough Clerk

Haines Borough Manager

Haines Borough Mayor

Dear All,

Alaska Heliskiing would like to respond to SEABA's appeal of the 2014 skier day allocation. Thank you all for your time and consideration with our comments.

After review of SEABA's notice of appeal, it is apparent that SEABA feels the reduction in allocation is unfair based on a dual punishment for a violation. Please allow the following information regarding past allocations to be reviewed.

In determination for 2013 user days, the Haines Borough Manager reduced the allocation for Alaska Heliskiing based on the following:

“Alaska Heliskiing failed to obtain a permit for use of state lands over multiple  
years of operation, failed to follow operating and safety plan accident reporting,

failed to submit a mutual aid agreement, failed to file a report of employee death with the State of Alaska, twice flew out of bounds and posted inaccurate and misleading information on its website relating to guide certification and company safety standards.”

Borough Manager’s Report February 11,2013

Since then, all points of this determination can be proven either untrue, questionable and/or arguable except for the statement “twice flew out of bounds”.

Alaska Heliskiing was fined for this violation and paid in full, however still punished by the reduction of user days. The deduction was a total of 400 user days from the allocation in 2012 and 2011. This total of 400 user days is one third of our business. Our reservations were reduced drastically, clients were referred to other heliskiing operations outside of Haines, and the customers that were already skiing with us at the end of the season and who wished to continue skiing with Alaska Heliskiing until the end of April, were directed to SEABA on account of our user day deduction. Alaska Heliskiing experienced a significant loss of income during the 2013 season due to the allocation.

In consideration of the above, if the Borough Assembly awards an appeal to SEABA and the 2014 allocation of user days is again reviewed and reallocated, Alaska Heliskiing stands with the following position.

Alaska Heliskiing would ask the Borough Manager for an allocation of 1800 user days to recoup for lost revenue during the 2103 season. Our historic use of skier day allocation has been maxed each year and it is proven that Alaska Heliskiing can fulfill the allotted economic opportunity in the promotion of tourism within the Haines Borough for heliskiing.

Again, thank you all for your time and efforts offered to the community of Haines.

With regards,

Vicki Gardner

Alaska Heliskiing

1 877 SKI HAINES