

Dear Borough Mayor and Assembly,

As owner/operator of Stellar Heli LLC, I would like to reinforce my intent to work with Alaska Mountain Guides (AMG) for the 2016 season. It is worth noting that Stellar has already collected deposits from over 30 different clients that want to heli-ski in Alaska this season. My first choice is to return to Haines however if AMG does not have the necessary user days to assure that my clients can be serviced (approximately 400) then I will be forced to take my business north to an operator in the Valdez area that has already expressed great interest in working with Stellar.

As previously mentioned, This year marks my 16th consecutive season working in the heli-ski industry in Haines and I would like to continue to support local businesses. Stellar clients will spend approximately \$200k combined in Haines over a 2 month period.

I would like to add that Stellar supports the continued success of all heli operator in Haines, and our request for more user days on behalf of AMG is not design to limit others but rather to reallocate to pre-existing clientele that are shifting operators. My hope is that this decision would not negatively effect allocation to Alaska Heli (AH) operations.

In closing, I have asked Sean Gaffney of AMG to pledge that if for any reason we do not collectively utilize allocated user days that they will be promptly returned to the borough.

Thank you for your consideration in this matter.

Sincerely,

Reggie Crist